



Proudly EOH

Unlock the “hidden insights” found in your General Ledger



A game-changing application that enables you to easily find the insights “hidden away” in your General Ledger data – helping you make better business-critical decisions.

Your General Ledger is excellent at recording transactions and keeping track of the balances in each account, but that is typically as far as it goes, and lacks the ability to analyze what this data is actually telling your business.

Being able to go one level deeper and generate reports on revenue and expense trends, budget tracking or forecasting usually involves quite a cumbersome and time-consuming process.

The end result is that you’re often missing out on critical insights that can give you:



An accurate overview on the “true” health of your business



Early line of sight on potential inefficiencies within your organisation



The foresight to identify and unlock further growth opportunities

In other words, you’re currently missing out on data that can **ultimately affect your bottom line.**

So how do you address this?

Having identified the typical frustrations and pain points of CFOs and Finance Managers, we’ve developed the **iOCO Finance General Ledger Accelerator**, which enables you to easily identify and unlock the insights currently “hiding away” in your General Ledger data.

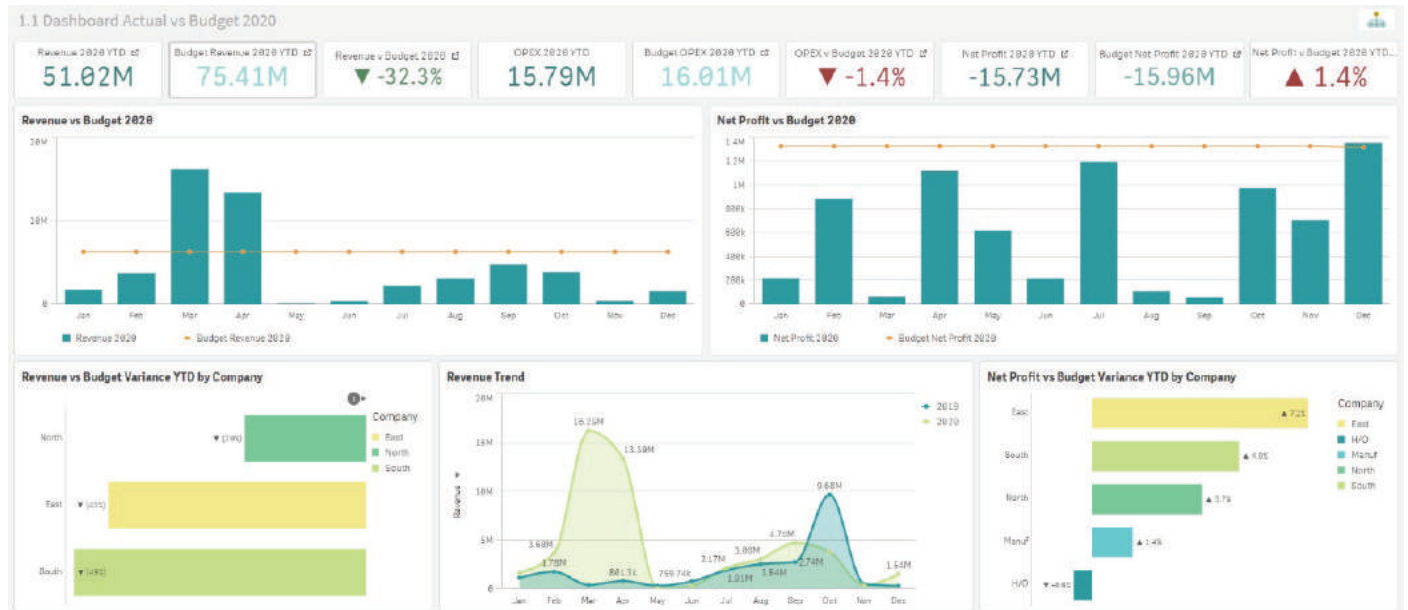
And then presents it in digestible reports and dashboards, so you can turn these insights in actionable initiatives that can drive your business growth.

Imagine being able to generate insightful reports without having to spend countless hours digging through financial statements and spreadsheets?

The iOCO Finance General Ledger Accelerator gives you ALL of the critical financial data you need, while freeing up MORE of your time.

Simply put, this is going to make your life a lot simpler moving forward.

The app reads your account transactions and balances at the lowest, granular level. It then provides you with a high-level summary of the data, together with the ability to easily drill down to see the underlying detail. Any account or group of accounts can be tracked against a budget. As the year progresses, the app automatically makes provision for revising initial budgets into updated forecasts.



2.0 Analysis

Fin Year: Fin Period Name: Company: Display Periods: Projection: Display Columns: Report:

Detailed Income Statement - 2020

LINE #	DESCRIPTION	Actual 2020	Actual 2019	Budget 2020	FC-Q2	Actual 2020 YTD	Actual 2019 YTD	Budget 2020 YTD	FC-Q2-YTD	Actual 2020 FY	Actual 2019 FY	Budget 2020 FY	FC-Q2 FY
1	Turnover												
2	Sales Merch	51,021,113	22,817,931	75,000,000	68,699,443	51,021,113	22,817,931	75,000,000	68,699,443	51,021,113	22,817,931	75,000,000	68,699,443
3	Sales Non-Merch	0	0	166,000	43,750	0	0	166,000	43,750	0	0	166,000	43,750
4	Sales IST	0	921	140,000	54,000	0	921	140,000	54,000	0	921	140,000	54,000
5	Total Turnover	51,021,113	22,818,853	75,406,000	68,717,193	51,021,113	22,818,853	75,406,000	68,717,193	51,021,113	22,818,853	75,406,000	68,717,193
6													
7	Customer Allowances												
8	Discount Allowed	0	0	0	0	0	0	0	0	0	0	0	0
9	Settlement Discount	13,196	7,319	36,000	9,209	13,196	7,319	36,000	9,209	13,196	7,319	36,000	9,209
10	Total Customer Allowances	13,196	7,319	36,000	9,209	13,196	7,319	36,000	9,209	13,196	7,319	36,000	9,209
11													
12	Net Sales	51,007,918	22,811,534	75,372,000	68,707,933	51,007,918	22,811,534	75,372,000	68,707,933	51,007,918	22,811,534	75,372,000	68,707,933
13	Net Sales % of Turnover	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%	100.0%
14													
15	Cost of sales												
16	Cost of Sales Merch	31,914,981	14,147,785	38,457,895	38,457,895	31,914,981	14,147,785	38,457,895	38,457,895	31,914,981	14,147,785	38,457,895	38,457,895
17	Cost of Sales Non-Merch	0	0	132,000	34,140	0	0	132,000	34,140	0	0	132,000	34,140
18	Cost of Sales IST	0	14,418	140,000	62,200	0	14,418	140,000	62,200	0	14,418	140,000	62,200
19	Cost of Sales Freight	0	0	140,000	59,120	0	0	140,000	59,120	0	0	140,000	59,120
20	Cost of Goods Sold Adjustment	0	0	0	0	0	0	0	0	0	0	0	0
21	Total Cost of sales	31,914,981	14,162,203	51,737,895	38,613,445	31,914,981	14,162,203	51,737,895	38,613,445	31,914,981	14,162,203	51,737,895	38,613,445
22													
23	Variances												
24	Price Variances	11,150	(850)	56,000	16,289	11,150	(850)	56,000	16,289	11,150	(850)	56,000	16,289
25	Warehouse Variances	(0)	0	12,000	3,004	(0)	0	12,000	3,004	(0)	0	12,000	3,004
26	Work In Progress Variances	0	0	18,000	4,440	0	0	18,000	4,440	0	0	18,000	4,440
27	Inv. Cost Adjustments	133,768	0	68,000	146,703	133,768	0	68,000	146,703	133,768	0	68,000	146,703

Features of the Finance General Ledger Accelerator include:

- Revenue, Expense, GP trends
- Budget tracking
- Multiple forecasts
- Graphical company organization charts
- Income statements, Balance sheets and multiple used defined analysis sheets
- Qlik Sense Self Service as standard
- Qlik Sense Augmented Intelligence Insights built-in

What other users of the Finance General Ledger are saying:

“It’s certainly transformed the way we run our financial reporting. It empowered my team to be able to provide actual insights and it’s already lead to some tangible actions coming out of this.”

CFO – FMCG Industry

“The simplicity and ease of use has probably been the biggest factor for me. Besides doing much of the heavy lifting for us, it’s been a seamless process in terms of team adoption. And yes, it definitely has had a positive impact on our financial reporting process.”

Finance Manager – Manufacturing Industry

“‘Insight’ is often just an overly used buzzword, but the app really has unlocked this for us, and we’re now able to make better sense of what the financials are ACTUALLY telling us as a business.”

CEO – Software / Technology Industry

Ready to unlock the insights hidden away in your General Ledger?

To see the Finance General Ledger Accelerator in action – and see first-hand how much value it can bring to you, click the button below to schedule a free demo, where we can take you through the features and answer any questions you may have.

It’s a complimentary no-obligation demo, but we’re confident once we’ve taken you through the app, you’ll quickly see how it can help transform your existing General Ledger data and help make your life a lot easier moving forward.

[Click here to schedule a free demo](#)