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Know the "True State"
Of Your Debtors Book
(And Avoid Any Nasty Surprises)

A game-changing application that ensures you're in complete control over your cash flow and accounts receivable.

Your ERP system can sufficiently record and keep track of your accounts receivable, but it typically lacks the ability to identify trends and analyze what your cash flow data is actually telling your business.

Being able to go one step further and set up ageing buckets often involves quite a cumbersome and time-consuming process.

The end result is that you're often missing out on the full view of the factors controlling your Debtors Book, such as:

- Line of sight on how your Debtors Book has changed over time

- The ability to track the roll rate of each customer (ie: which customers are getting better or worse)

- Being able to predict how many customers will be in each bucket next month

In other words, you're currently missing out on data that can **ultimately affect your bottom line.**

So how do you address this?

Having identified the typical frustrations and pain points of Finance Departments, we've developed the **iOCO Debtors Accelerator**, which enables you to easily set up sophisticated ageing buckets and debtors trends, giving you the "true state" of your Debtors Book.

And then presents it in digestible reports and dashboards, so you can turn these insights into actionable initiatives that will greatly minimize bad debts.

Imagine having full control of your Debtors Book without having to spend countless hours digging through cash flow statements and spreadsheets?

The iOCO Debtors Accelerator gives you ALL of the critical debtors data you need, while freeing up MORE of your time.

Simply put, this is going to make your life a lot simpler moving forward.

You can easily create dashboards showing the current amount owing in each age bucket, the amount each debtor has in each bucket, together with the outstanding amount owing trend. In addition, within each age bucket, you can easily view which percentage of customer stayed the same, got better or got worse.
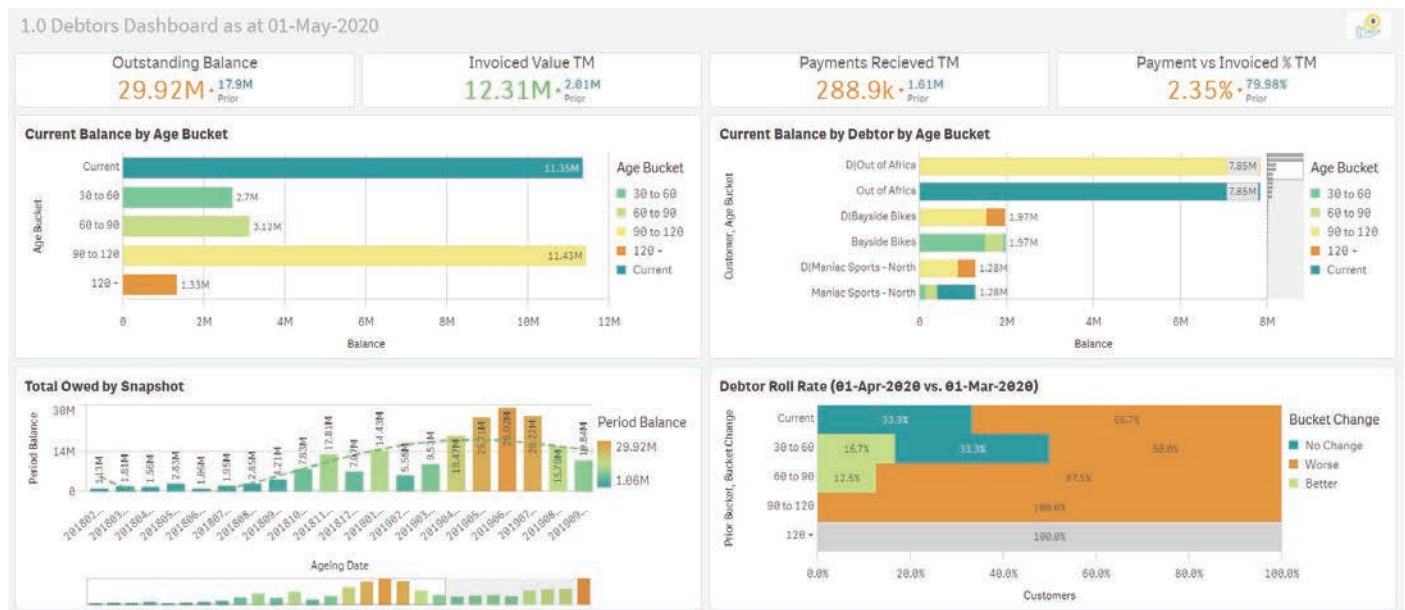
Have full line of sight on which customers are within their credit limit or credit terms, as well as which of your customers are behind on their payments.

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Qlik Q | Accelerators

Features of the Debtors Accelerator include:

• Automatic Invoice/Payment allocation
• Statement Generation
• Customer Age Analysis
• Customers per age bucket
• Value per age bucket
• Ageing Snapshot History Generation
• Customer Roll-Rate history and prediction (using the Markov Roll rate prediction)

What other users of the Debtors Accelerator are saying:

"As the name suggests, it definitely 'accelerated' our accounts receivable processes and gave us a level of insight we were previously lacking when it came to managing our Debtors Book."

Head of Finance – Insurance Industry

"Beyond the fact that it provided us with more detailed information on our debtors, the simplicity and ease of use was probably an even bigger factor for me."

Accounts Receivable Manager – Automotive Industry

"We've been using the accelerator within our existing systems for the last 4 months, and it's already had a huge (positive) impact on my team's efficiency. I've been really impressed with the automated features which has saved us significant time within the team."

CFO – Financial Services Industry

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