



# Professional Service ERP OnDemand

iOCO

SAP<sup>®</sup> Business  
ByDesign<sup>™</sup>

## Professional Service ERP OnDemand

*“Rather than simply reacting to market change, successful professional services firms are leveraging technology to improve customer service and manage cost.”*



The professional service business model revolves around a perishable asset... time. Effectively managing resources' billable time against time on the bench and money coming in is vital.

### Success lies in these four dimensions:

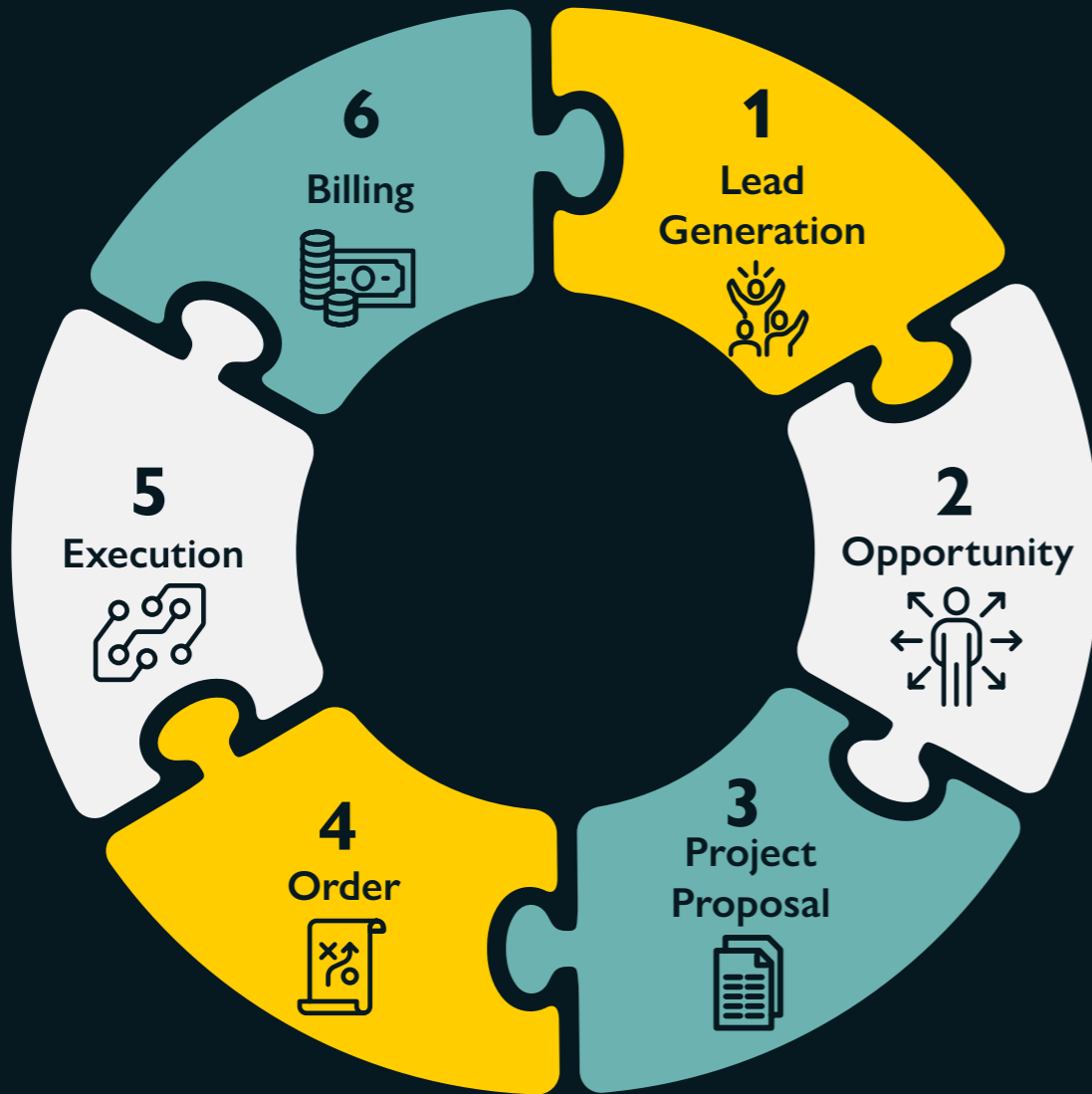
- Manage cash flow
- Establish new business and secure contract renewals
- Maximise the value of service professionals
- Operate on a modern, flexible and powerful technology infrastructure

iOCO's Professional Service ERP OnDemand is a pre-defined cloud ERP solution, designed to make the digital transition as quick and cost effective as possible.

Powered by SAP Business ByDesign, the solution will allow professional service companies to tie in management, procurement and staffing of project delivery with their customer billing and financials.

With this seamless integration, decision-makers will have a real-time view of project spend and profitability, enabling them to address issues that can impact on client satisfaction and erode project revenue.

# Professional Service ERP OnDemand



Every building block in the project (or service) value chain creates value and can represent a competitive advantage for a specific provider.

In the digital age, the concept needs to be expanded. Apart from differentiating building blocks, companies can create a competitive advantage by thinking across the building blocks and integrating them.

## Professional service looks to technology for an edge

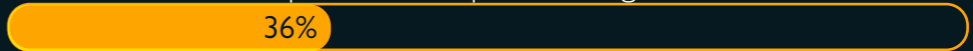
Interested in cloud resources



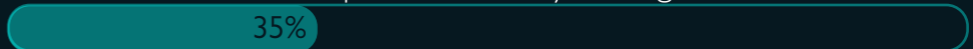
Tech Investment to grow revenue



Advanced tech to provide competitive edge



Tech Investment to improve efficiency/manage costs



Technology has been helping not only drive revenue growth for small and midsize professional service firms, but also transform operations and improve efficiency and effectiveness.

## Benefits

- Lead and opportunity management
- Customer relationship management with a service desk
- Project planning and execution
- Project procurement
- Project time recording for permanent and contract staff
- Interactive and graphical project views
- Workforce administration
- Real-time cash flow analytics and projection
- Profitability analysis



## Capabilities

- Control project execution, procurement, staffing and billing from a single platform
- Maximise resource utilisation to enhance revenue
- Store information on skills and plan availability of appropriate resources
- Manage external service contractors to minimise costs
- Enable growth by supporting the sales cycle and project delivery
- Enhanced decision-making with real-time analytics
- Stay mobile with a number of specialised applications



End-to-end ICT provider and systems integrator



4 500 people



SAP Certified Partner



Over 1 000 clients



B-BBEE 2020 Level 1

## Pricing

Pricing from **ZAR 44,999** per month, including hosting and support



## Contact us

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